

## PEX 2

[Paragraph B 7(vi) of PEM]

**Comments on the application to be furnished to the Exim Bank/Working Group by the  
financing/participating  
bank/s in respect of the following items**

1. Management of the applicant company/firm.
2. Applicant's export performance during the last three years.
3. Applicant's financial position (based on a study of the Balance Sheets, Profit and Loss Accounts of the applicant for the preceding three years and other available data) and dealings with the bank.
4. Terms of construction job payment.
5. Capacity of the applicant to fulfill his obligations under the contract.
6. Estimates of cost and profitability furnished by the applicant.
7. Extend to which the bank is willing to provide various facilities to the applicant and the main terms on which they are proposed to be extended. Details of the present credit facilities, if any, sanctioned to the applicant.
8. Extent of Exim Bank's participation required, giving reasons why the bank will not be able to finance the entire transaction.
9. Credit report on the employer in the private sector.

We recommend the proposal for approval and agree to extend the facilities sought by the exporter in form PEX 1

Place:  
Official)

(Signature of Authorised

STAMP

Date:

Name : \_\_\_\_\_

Designation: \_\_\_\_\_